

Broadband Cell Second Floor  
Bharat Sanchar Bhawan  
Janpath New Delhi – 110001  
Tel: 011-23311183  
Fax: 011-23734052



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No.64-106/ S&M-CFA 2010 (Pt-I)

Dated: 15.10.2013

To

Chief General Managers  
All Telecom Circles/ Territorial Districts

**Subject:** Clarification regarding appointment of Integrated franchisee.

**Ref:** Our letter No. 64-106/ S&M CFA/ 2010 dated 03.06.2013

Guidelines contained in above-mentioned reference letter are to be followed by the field units being duly approved by the competent authority. Some field units have raised certain queries/ clarifications regarding appointment of Integrated franchisee. The issues raised have been examined in this office and their clarification is as below-

**1. Issue-**

Circles have sought permission to delete the **clause L (b)** under section B (4), available in the EOI for exclusive CFA franchisee, in the agreement to be signed with Integrated franchisees as the said clause has no relevance for Integrated (CM+CFA) franchisees

**Clarification-**

***“Both the agreements i.e. CM & CFA are to be followed strictly in accordance to the terms and conditions contained in it.”***

**2. Issue-**

“CM franchisee of Analogous territory can be appointed as integrated franchisee for other territory where home franchisees of that territory have not applied for integrated franchisee.”

**Clarification-**

***“Guidelines contained in letter no. 64-106/S&M-CFA/2010 dated 03.06.2013 should be followed.”***

**3. Issue-**

Permitting CM franchisees to perform additional CFA business without additional PBG as communicated vide letter no. 64-106/S&M-CFA/2010 dated 03.06.2013

**Clarification:-**

***“Additional PBG as prescribed in letter no. 64-106/S&M-CFA/2010 dated 03.06.2013 is approved by Management Committee of BSNL board.”***

(Anil Jain)  
PGM (NWP-BB)